## Vitalia's A-Z List of Tools, Tips, and Club Membership Tricks

A-dvertise in your local papers

\* B-ake sales.....have each member bake their favorite dessert and advertise a bake sale

C-onnect with old members and invite them back to regular meetings

**D-oor prizes for new guests** 

E-ducational Institutions.....reach out to Colleges in your area

F-acebook (social media) and FOOD and FUN night! ©

G-ive real life testimonials of how Toastmasters has benefited members in the room

H-and out business cards with Club information and directions on back of card

I-nvitation party.....member with most guests wins a prize

J-ust ask them to join! @

K-eep a guest book and go back to it from time to time to invite guests to special events

L-inkedin (social media)

M-eet and greet networking events....located and held throughout the Twin Cities

N-ametags for all guests and members so everyone can address each other by their first name

O-athtaking is important to honor values of the program

P-osters advertising club dates and times hung up at local venues (Cub Foods, Rainbow etc...)

Q-uality time should be spent before and after meetings to talk to guests and answer questions

\* R-affle prize for 6-month membership

S-peech craft.....proven to be very effective

T-witter (social media)

U-nderstand why a guest is visiting and match what they say with how Toastmasters can help

V-alue the fact that the guest (and all members) take time out of their busy schedules to attend

W-ebsite should be up to date with photos of your current members, meeting times, location, etc.

X-erox the agenda so everyone can follow along with the meeting. Have Xtras for the guests!

Y-earlong focus on DCP Goals. Give members what they need and others will want to be there

Z-oom in on family, friends, and co-workers who would benefit from Toastmasters

\*See "fund-raising activity" policy on TI website.

http://www.toastmasters.org/Members/OfficerResources/PoliciesandProcedures/Fundraising.aspx

This is the link to the PDF http://www.toastmasters.org/websiteApps/policyProcedures/SectionVID11.pdf

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